



WINTER STORAGE & SERVICE AGREEMENT

SEASON 2026 - 2027

1 OWNER INFORMATION

PLEASE PRINT CLEARLY

NAME

PHONE

ALT. PHONE

FULL MAILING ADDRESS

CITY / STATE / ZIP

EMAIL

2 VESSEL INFORMATION

INSURANCE & REGISTRATION REQUIRED

BOAT NAME / IDENTIFIER

YEAR

LOA (FT)

MAKE

MODEL

REGISTRATION #

TRAILER # (IF APPLICABLE)

BEAM (FT)

IGNITION KEY / COMBINATION

BOAT TYPE

☐ Power

☐ Sail

☐ PWC / Jet Ski

☐ Inboard

☐ Outboard

☐ I/O

☐ Jet

ENGINE MAKE / MODEL

ENGINE SIZE (L / CID / HP)

OF ENGINES

DRIVE TYPE

Keep keys in the ignition. A **\$175** charge applies to tow the boat to the hoist or ramp if no key is present or the boat fails to start. **Batteries will be disconnected and left in the boat** unless pre-arranged with the service department. Remaining battery life is **not guaranteed**, and Lansing Harbor will not replace batteries whose charge expires over the winter.

3 ADDITIONAL REQUESTS & NOTES

ANYTHING WE SHOULD KNOW



4 CHOOSE YOUR PATH

SELECT ONE

☐ SLIP & STORAGE CUSTOMERS

I keep a **seasonal slip at Lansing Harbor**. Haul-out and outdoor winter storage are **included** with my slip.

Indoor upgrade available

☐ STORAGE ONLY CUSTOMERS

I am **dropping off and storing** my boat with Lansing Harbor for the winter season at the per-foot rates.

Storage priced in Section 4

☐ WINTERIZATION ONLY

I am **dropping off for service only** and will **pick up** the boat to store it elsewhere.

See pick-up deadline below

REQUESTED DROP-OFF / HAUL-OUT
DATE

PICK-UP REQUESTED FROM
(ADDRESS)

CURRENT BOAT LOCATION

PREFERRED LAUNCH MONTH

STORAGE CUSTOMERS

☐ April ☐ May ☐ June ☐ July

WHO WINTERIZES?

SELECT ONE

☐ Lansing Harbor performs all winterization
☐ Customer performs all winterization
☐ Split — see notes below

WINTERIZATION NOTES

Winterization-only customers: pick-up is due within **one week** of completed winterization. A **\$250 per week** fee applies after that, and the full **winter storage contract rate** applies to any boat still on the property after **November 30, 2026**.

5 WINTER STORAGE

PER FOOT OF LOA · SKIP IF WINTERIZATION-ONLY

STORAGE ONLY CUSTOMERS

RATE × LOA

- | | | |
|--|-------------------|-------|
| ☐ Powerboat or Sailboat on stands
Outdoors | \$73.50/ft | _____ |
| ☐ Sailboat on cradle
Outdoors | \$69.75/ft | _____ |
| ☐ Boat on your own trailer
Outdoors | \$25.25/ft | _____ |
| ☐ Indoor storage, unheated
Trailer boats, pontoons on blocks only
· max 13.5 ft high × 11 ft wide | \$50.75/ft | _____ |

BOAT PICK UP

STORAGE ONLY CUSTOMERS

- | | | |
|---|--------------|-------|
| ☐ On the water
Within 5 miles | \$250 | _____ |
| ☐ On the water
5 – 10 miles | \$350 | _____ |
| ☐ Pick up from Ladoga Park Road | \$150 | _____ |

If the boat needs to be towed, add \$200 to each pick-up price.

SLIP & STORAGE CUSTOMERS

OUTDOOR INCL. WITH
SLIP

- | | | |
|---|-------------------|-------|
| ☐ Haul-out & outdoor storage
Included with seasonal slip | N/C | _____ |
| ☐ Indoor upgrade, unheated
Trailer boats, pontoons on blocks only | \$26.50/ft | _____ |
| ☐ Boat Bottom Debris Removal
Steam wash · required for boats not
stored on lifts or land during the season | \$8.50/ft | _____ |

HAUL, LAUNCH & RIGGING

- | | | |
|---|-------------------|-------|
| ☐ Hoist to trailer
If not storing with us | \$16.00/ft | _____ |
| ☐ Lower mast — boat under 25 ft | \$415 | _____ |
| ☐ Lower mast — boat 26 ft and over | \$550 | _____ |
| ☐ Canvas & enclosure removal | \$160 | _____ |



6 ENGINE & SYSTEMS SERVICE

STANDARD · TO 5.7L | BIG BLOCK · 7.4L+

OIL CHANGE

☐ Inboard — Standard 4-cyl, 6-cyl, V8 to 5.7L · 3.0L, 4.3L, 305, 350, 6.2L	\$280
☐ Inboard — Big Block V8 7.4L and up · 454, 496, 502, 8.1L, 8.2L	\$325
☐ Generator	\$260
☐ Diesel motor Larger than 4-cyl · plus oil & filter	\$325 +
☐ Sterndrive — Standard 4-cyl, 6-cyl, V8 to 5.7L · 3.0L, 4.3L, 305, 350, 6.2L	\$430
☐ Sterndrive — Big Block V8 7.4L and up · 454, 496, 502, 8.1L, 8.2L	\$480
☐ Outboard 4-stroke — 0 – 30 HP	\$240
☐ Outboard 4-stroke — 31 – 70 HP	\$270
☐ Outboard 4-stroke — 71 – 140 HP	\$355
☐ Outboard 4-stroke — 141 – 300 HP	\$390
☐ Outboard 4-stroke — 301 HP and up	\$460

LOWER UNIT OR OUTDRIVE ONLY

GEAR OIL
CHANGE

☐ Outboard — 0 – 30 HP	\$100
☐ Outboard — 31 – 70 HP	\$120
☐ Outboard — 71 – 140 HP	\$135
☐ Outboard — 141 – 300 HP	\$165
☐ Outboard — 301 HP and up	\$195
☐ Sterndrive — Standard	\$175
☐ Sterndrive — Big Block	\$195

Oil change service does not include a fuel filter — available as a spring service option.

ENGINE WINTERIZATION

-100 RATED ANTIFREEZE

☐ Standard Sterndrive or Inboard 4-cyl, 6-cyl, V8 to 5.7L · 3.0L, 4.3L, 305, 350, 6.2L	\$305
☐ Big Block Sterndrive or Inboard V8 7.4L and up · 454, 496, 502, 8.1L, 8.2L	\$345
☐ Outboard Any size	\$199
☐ Generator	\$150

WATER SYSTEMS

-50 POTABLE-SAFE

☐ Cold-water system only	\$110
☐ Hot & cold-water system	\$205
☐ Pump out waste tank In water	\$175
☐ Air conditioner	\$125
☐ Ice maker	\$75
☐ Live well	\$60
☐ Wash down pump	\$60
☐ Washing machine Time & material	\$165 min

SHRINK WRAP

WE DO NOT TARP

☐ 30 ft and under	\$23.50/ft
☐ 31 ft+ or fly bridge	\$25.00/ft
☐ Sailboat — mast down	\$25.00/ft
☐ Sailboat — mast up	\$28.00/ft
☐ Zipper access door	\$35
☐ Additional vents 2 included with every wrap · qty _____	\$10 ea
☐ Dehumidifier bags Each	\$15
☐ Secure arch / bridge instruments for shrink wrap	\$215

If not selected, damaged instruments are not the responsibility of Lansing Harbor.

PWC / JET SKI

☐ Outdoor storage Single trailer	\$175
☐ Outdoor storage Double trailer	\$250
☐ Cold indoor storage Single trailer	\$375
☐ Cold indoor storage Double trailer	\$485
☐ PWC Basic -50 antifreeze only	\$110
☐ PWC Full Service Oil, oil filter, antifreeze	\$255
☐ PWC Complete Service Oil, filter, plugs, top off coolant & winterize	\$315
☐ PWC shrink wrap — single	\$195
☐ PWC shrink wrap — double	\$230



ESTIMATE SUMMARY

Storage subtotal

Service subtotal

NYS sales tax

ESTIMATED TOTAL

This is an **estimate, not a guaranteed final price**. Major work will be approved by you before it is performed. Any added service changes both the estimated completion date and the final price. A **50% deposit** is required for any service or parts order over **\$250**. Winterization work orders are completed before other service orders.

7 REQUIRED DOCUMENTS

NO BOAT IS HAULED WITHOUT THESE

☐ Current **certificate of insurance** attached
Min. \$500,000 combined limit · Lansing Harbor named as additional insured

INSURANCE CARRIER

POLICY #

☐ Current **certificate of registration** attached

POLICY EXPIRATION

COVERAGE LIMIT

8 KEY TERMS — PLEASE INITIAL EACH

SUMMARY ONLY · FULL TERMS GOVERN

WINTER STORAGE & SERVICE AGREEMENT — TERMS AND CONDITIONS

Version 2026.1 · Effective August 2026 · Posted at www.LansingHarbor.com/winter-terms

STORED AT YOUR OWN RISK. This Agreement provides storage space only. Lansing Harbor **does not watch, guard, supervise, or secure** your boat or the storage area. You store the boat and use the facilities entirely at your own risk. *(Section 4.2)*

RELEASE & LIMITATION OF LIABILITY. You release Lansing Harbor from all claims for loss, theft, damage, fire, storm, ice damage, or injury — **including claims arising from Lansing Harbor's own negligence** — except for gross negligence or willful misconduct. If liability is nonetheless found, it is **capped at the lesser of repair cost or \$5,000**, with no liability for indirect or consequential damages or loss of use. *(Sections 7.1–7.2)*

INDEMNITY. You agree to defend, indemnify, and hold Lansing Harbor harmless from all claims — including bodily injury, death, and property damage — arising out of your boat or the acts of you or your representatives. *(Section 7.3)*

INSURANCE REQUIRED. You must maintain marine hull and protection-and-indemnity insurance of at least **\$500,000 PER OCCURRENCE** for the entire storage term, naming Lansing Harbor as additional insured, primary and non-contributory, with waiver of subrogation. A lapse over 30 days may add **15% OF THE STORAGE CHARGE** per 30-day period. *(Section 6)*

PAYMENT, NO REFUNDS & LIEN RIGHTS. All fees are due when haul-out is scheduled; your date is not reserved until paid in full. Late amounts accrue **16% PER YEAR**. **No fees are refunded** if the boat is removed early or you terminate. Lansing Harbor holds a **LIEN ON YOUR BOAT** under New York Lien Law § 184 and may sell it to satisfy unpaid amounts; a boat left more than 30 days past the term is deemed abandoned. *(Sections 5, 8.6, 9)*

NEW YORK LAW & JURY WAIVER. This Agreement is governed by New York law, with exclusive venue in Tompkins County, New York, and both parties **waive trial by jury**. The prevailing party in any enforcement action may recover reasonable attorneys' fees. *(Section 10.7)*



9 ACKNOWLEDGMENT & SIGNATURE ————— NOT VALID UNTIL SIGNED BY BOTH PARTIES

INCORPORATION OF TERMS AND CONDITIONS

1. I have **received a complete copy** of the **Winter Storage & Service Agreement Terms and Conditions, Version 2026.1**, which are also posted and continuously available at **www.LansingHarbor.com/winter-terms**.
2. I have **read and understand** those Terms and Conditions, and I have had the opportunity to ask questions.
3. Those Terms and Conditions are **incorporated into and made a part of this Agreement** as if fully set forth herein, and together with the pages above form the entire agreement between the parties.
4. I specifically acknowledge the provisions I have initialed in Section 8 above, including the **release of liability, limitation of liability, indemnity, insurance requirement, lien rights, and waiver of jury trial**.
5. I am the registered owner of the vessel described above, or I am authorized to enter into this Agreement on the owner's behalf.

CUSTOMER SIGNATURE

DATE

PRINT NAME

PREFERRED CONTACT METHOD

LANSING HARBOR — AUTHORIZED REPRESENTATIVE

DATE

PRINT NAME / TITLE

CONTRACT #

OFFICE USE ONLY

DATE RECEIVED

DEPOSIT / PAID IN FULL

HAUL-OUT SLOT
ASSIGNED

STORAGE SPACE

INS. CERT. VERIFIED

REG. VERIFIED

LATE SURCHARGE
APPLIED

ENTERED BY