

WINTER STORAGE & SERVICE RATES

SEASON 2026 - 2027

HOW YOU STORE WITH US

CHOOSE YOUR PATH

Three ways to winter with us. **Slip & Storage Customers** have haul-out and outdoor storage included with their seasonal slip. **Storage Only Customers** bring the boat to us for the winter. **Winterization-Only Customers** drop off, we service, you take it home.

SLIP & STORAGE CUSTOMERS

Seasonal slip at Lansing Harbor

Included

Included: haul-out and outdoor winter storage at no charge. Indoor upgrade and services priced below.

STORAGE ONLY CUSTOMERS

Drop off & store with us

\$25.25 + up per foot

Per-foot rates by boat type and storage location — see the table below.

WINTERIZATION ONLY

Drop off & pick up

No storage

Service only. Pick up within one week of completion — see the note below.

WINTER STORAGE RATES

PER FOOT OF OVERALL LENGTH (LOA)

STORAGE TYPE	STORAGE CUSTOMER	SLIP CUSTOMER
Powerboat or Sailboat on stands Outdoors	\$73.50 / ft	Included
Sailboat on cradle Outdoors	\$69.75 / ft	Included
Boat on your own trailer Outdoors	\$25.25 / ft	Included
Indoor storage, unheated Trailer boats, pontoons on blocks only · limited availability · max dimensions 13.5 ft high × 11 ft wide	\$50.75 / ft	\$26.50 / ft upgrade
Boat Bottom Debris Removal Steam wash · required for boats not stored on lifts or land during the season	Included	\$8.50 / ft

Storage term: haul-out or drop-off through April 15. Spring launch is not included, and there is no access to indoor storage. **Insurance and registration required** before any boat is hauled. Batteries that lose charging life over the winter are not the responsibility of Lansing Harbor and will need to be replaced in the spring at the customer's expense.

Winterization only: Pick-up due within **one week** of completed winterization. **\$250 / week** after that; the full **winter storage contract rate** applies to any boat still on the property after **November 30**.



HAUL, LAUNCH & RIGGING

A LA CARTE

MOVING THE BOAT

Hoist to trailer — sail or power	\$16.00 / ft
If not winter storing at Lansing Harbor	
Tow boat to hoist or ramp	\$185
In marina, if boat is inoperable	

OIL CHANGE SERVICE

STANDARD · UP TO 5.7L | BIG BLOCK · 7.4L AND UP

INBOARD

OIL, FILTER & DISPOSAL

Standard	\$280
4-cyl, 6-cyl, V8 to 5.7L · 3.0L, 4.3L, 305, 350, 6.2L	
Big Block	\$325
V8 7.4L and up · 454, 496, 502, 8.1L, 8.2L	
Generator	\$260
Diesel motor	\$325 +
Larger than 4-cyl · plus oil & filter	

OUTBOARD — 4-STROKE

FULL SERVICE BY HP

0 – 30 HP	\$240
31 – 70 HP	\$270
71 – 140 HP	\$355
141 – 300 HP	\$390
301 HP and up	\$460
Includes engine oil & filter, gear oil, drain screw gasket, crush washer, disposal.	

SAILBOAT RIGGING

Lower mast — boat under 25 ft	\$415
Lower mast — boat 26 ft and over	\$550

All sails and boom must be removed.

STERNDRIVE (I/O)

ENGINE OIL, FILTER, GEAR OIL

Standard	\$430
Incl. outdrive gear oil & drain screw gasket	
Big Block	\$480
Incl. outdrive gear oil & drain screw gasket	

LOWER UNIT OR OUTDRIVE ONLY

GEAR OIL CHANGE

Outboard 0 – 30 HP	\$100
Outboard 31 – 70 HP	\$120
Outboard 71 – 140 HP	\$135
Outboard 141 – 300 HP	\$165
Outboard 301 HP and up	\$195
Sterndrive — Standard	\$175
Sterndrive — Big Block	\$195

Includes gear oil, drain screw gasket and disposal.

Oil change service does not include a fuel filter — available as a spring service option.

ENGINE WINTERIZATION

-100 RATED ANTIFREEZE

BY MOTOR TYPE

Standard Sterndrive or Inboard	\$305
4-cyl, 6-cyl, V8 to 5.7L · 3.0L, 4.3L, 305, 350, 6.2L	
Big Block Sterndrive or Inboard	\$345
V8 7.4L and up · 454, 496, 502, 8.1L, 8.2L	
Outboard	\$199
Any size	
Generator	\$150

SITUATIONAL CHARGES

Motor won't start	+ \$85
Antifreeze pushed through	
No keys at time of service	+ \$75
Dead battery	+ \$75
Jump needed to start	

Includes: draining the block, reinstalling drain plugs, -100 rated antifreeze, battery disconnect, fuel stabilizer, and a lower unit or outdrive water check. **Lower unit or outdrive check is free** — if we find water or milky fluid we drain, refill, notify you, and bill that separately.



WATER SYSTEMS WINTERIZATION

-50 RATED, POTABLE-SAFE ANTIFREEZE

FRESH WATER & WASTE

Cold-water system only	\$110
Sinks, heads, showers	
Hot & cold-water system	\$205
Sinks, heads, showers, drain water heater, shore water system	
Pump out waste tank	\$175
In water	

SHRINK WRAP

WE SHRINK-WRAP ONLY · WE DO NOT TARP

BY BOAT

PER FOOT OF LOA

30 ft and under	\$23.50 / ft
31 ft and over, or fly bridge boats	\$25.00 / ft
Sailboat — mast down	\$25.00 / ft
Sailboat — mast up	\$28.00 / ft

ONBOARD EQUIPMENT

Air conditioner	\$125
Ice maker	\$75
Live well	\$60
Wash down pump	\$60
Washing machine	\$165 min.
Time & material	

ADD-ONS

Zipper access door	\$35
Vents	\$10
Each	
Dehumidifier bags	\$15
Secure arch / bridge instruments for shrink wrap	\$215

If not selected, damaged instruments are not the responsibility of Lansing Harbor.

Canvas & enclosure removal	\$160
For storage inside the boat	

Every shrink-wrapped boat includes 2 vents.

PWC & JET SKI

STORAGE, SERVICE & WRAP

STORAGE & WRAP

Outdoor storage	\$175
Single trailer	
Outdoor storage	\$250
Double trailer	
Cold indoor storage	\$375
Single trailer	
Cold indoor storage	\$485
Double trailer	
Shrink wrap — single	\$195
On trailer or stands	
Shrink wrap — double	\$230
PWC on trailer	

WINTERIZATION & SERVICE

PWC Basic	\$110
-50 antifreeze only	
PWC Full Service	\$255
Oil, oil filter, antifreeze	
PWC Complete Service	\$315
Oil, filter, spark plugs, top off coolant & winterize	

Payment. Storage and service fees are due when haul-out is scheduled. Your haul-out date is not reserved until paid in full.

Insurance. Proof of marine insurance of at least \$500,000, naming Lansing Harbor as additional insured, plus current registration, are required before haul-out.

Keys. Keep keys in the ignition. A \$185 charge applies to tow the boat to the hoist or ramp if no key is present or the boat fails to start.

Late contracts. A 10% surcharge may apply to winter contracts received after October 15.

Estimates. An estimate is not a guaranteed final price. A 50% deposit is required on any service or parts order over \$250.

Full terms. All storage and service is subject to the Winter Storage & Service Agreement Terms and Conditions at www.LansingHarbor.com/winter-terms.